

## How is PerioPal licensed?

Known for its innovative approach to solving the challenges of traditional periodontal charting, PerioPal once more focused on the needs of the dental practice with a new licensing policy.

'Pay-As-You-Go' Licensing is our response to feedback from practice owners concerned that the cost of purchasing multiple licenses or devices for periodontal exams could not be justified. Any new service or procedure being incorporated into a practice must be economically feasible, and periodontal exams are no exception. Because the fee structure for periodontal exams is relatively low, the tools acquired to perform the exams should be suitably priced.

### Your concepts and insightful questions gave PerioPal a 'Licensing Makeover'.

You asked, "Why can't we put PerioPal on the server and share it?"

While PerioPal's speech application could not be distributed on a server, we discovered that our 'Exams' could be! This discovery led to an innovative 'per-use' licensing policy enabling the system to be installed on as many workstations as desired! An unlimited number of users can voice train, record, chart, and report a periodontal exam.

### Now, PerioPal is licensed by purchasing blocks of exams!

All workstations sharing a database are able to access a common pool of activated exams. When a new exam is recorded, the system utilizes one 'Available' exam in the purchased or 'Approved' exam block.

Once the exams have been used, additional blocks of exams may be purchased ('Order Exams') through a simple transaction activating the additional exams on the database.

Approved	Used	Available
300	125	175

Order Exams      Check Exams

Activate Exams

An unlimited or full license can be purchased for each workstation.

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## What are the advantages of 'Pay-As-You-Go' Licensing?

- Increases the practice's workstation flexibility
- Maximizes the practice's IT investment
- Lowers the up-front cost for periodontal software ownership
- No monthly usage fee; no support or upgrade fees
- The practice only pays for actual software usage

***"Last year we reviewed the advancements in server technology along with our existing licensing policies. We set out to make certain that our policies were flexible enough to allow users to take advantage of the performance benefits of PerioPal while simultaneously reducing costs and maximizing their IT investment."***

*~ J. Michael Reeves, PerioPal Software Developer*

## Getting Started with a Download Version of PerioPal



### 1. Download Adobe Reader

If you do not have Adobe Reader on your system, download Adobe Reader first. PerioPal periodontal charts are printed in PDF format. Adobe Reader will allow viewing of these reports.



### 2. Purchase a Headset

We suggest purchasing your PerioPal-compatible Andrea microphone headset and Buddy USB sound device from [eMicrophones](#), our recommended audio hardware specialists.

*Alternatively*, you can start with a lower quality USB headset for software evaluation only- **NOT** for daily use with PerioPal. The [Dynex Mono USB Headset](#) is found online and/or at Best Buy.



### 3. Download PerioPal

PerioPal's trial version contains 25 Trial Exams and is **100% functional**. Follow the steps for downloading and registering your copy. To use the software beyond the Trial Exam period, simply order more exams and have your system bridged and/or networked.

•Available for Windows XP.



### 4. Print Training Materials

Once PerioPal is downloaded, users will receive an email containing links to the printable PerioPal Installation and Training Workbook. Hard copies are available for purchase.

## How are the blocks of PerioPal exams priced?

The price per exam is based upon the number of exams purchased. Purchasing in volume will save as the cost per exam decreases at higher quantities. Ongoing software upgrades are automatically included.

**Purchased Exams**

Total	Price	Price Per Exam
10	35.00	3.50
25	75.00	2.99
50	125.00	2.49
100	199.00	1.99
500	895.00	1.79
1000	1,490.00	1.49

## **PerioPal Network Installation \$135.00 per hour**

PerioPal is dedicated to providing our clients with the best resources available. In conjunction with our own technology professionals, we have formed relationships with the best solution providers in the business to assist you.

If you would like the Network or Bridge installation of PerioPal software on your dedicated server, please contact our **Certified PerioPal Service Engineer** to receive a custom quote for this option.

Rates depend upon the number of the workstations desired and/or if Remote Access is available. In most circumstances, three or four workstations can be networked per hour.

Network Installation is pre-appointed and is available from 8 AM to 5 PM CT. Network services are billed to the credit card provided at the time of service.

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## **PerioPal Bridge \$250.00**

One bridge per office server

PerioPal was designed to be easily interfaced to most popular dental systems using a customized integration tool called **DataGrabber**, a Windows system application that bridges patient data from the dental office management system to PerioPal.

DataGrabber from Apteryx Inc. allows the automated transfer of patient name, birth date, and record ID number to be passed to PerioPal. The DataGrabber interface eliminates the need to modify your dental office system software and still have a fully integrated solution.

**Only one bridge is required for a single office network.**

Your practice may already use DataGrabber for other applications. If you do, then contact PerioPal and we will arrange for our certified PerioPal service engineer to assist you in adding a PerioPal link using your existing DataGrabber.

You will not need to purchase a separate PerioPal version. Installation rates apply.

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## **Is there a sequence for networking and bridging of the PerioPal software?**

You will install and register the Download version of PerioPal first. We recommend using all of the trial exams first to determine if PerioPal is a solution for your practice.

When you are ready to move forward, order more PerioPal exams and have your system bridged and networked. The Trial Exam data and reports generated on a single trial computer can be networked and integrated with your dental system.

Note: You can download and experiment with PerioPal on multiple computers however; multiple Download version databases cannot be merged when networked. PerioPal PDF reports generated from multiple Download version workstations can be shared and read when networked.